

Jeffrey C. Friedman

Shareholder

Resident in Illinois; licensed to practice in Colorado and Illinois

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Jeff Friedman is a shareholder in the firm's Real Estate Group where he assists clients across a broad spectrum of commercial real estate transactions and distressed property situations. He focuses primarily on acquisitions and dispositions, debt and equity finance, and leasing, management, and development.

In addition, Jeff has experience forming joint venture partnerships and doing other corporate transactional work focused on commercial real estate. Jeff also provides local Colorado counsel to investors outside of Colorado.

Institutional and entrepreneurial owners and investors call on Jeff for help with their property acquisitions and dispositions, and for his leasing, management, and development acumen. In all situations, no matter how big or small, Jeff is focused on succeeding because he understands that every real estate challenge can feel like a do or die.

Jeff partners with his clients so they can rest easier at night knowing he is working to resolve the obstacles they face. He cares about the people for whom he works and the successes they are looking to achieve, and has built a reputation for dedicating himself fully to their matters.

Highlights of Jeff's career include

Jeff advised client on the following select real estate acquisitions and dispositions:

- The purchase of approximately 7 acres of vacant land near downtown Chicago for a major market sports team to expand a practice facility and further develop the area with retail and multifamily residential development.

- The vertical separation of a historic downtown Chicago office tower and sale to the same foreign investor of portions of the same building in two separate transactions.
- A \$344 million sale of a Helmut Jahn-designed one million-square-foot office building in Chicago.
- The purchase, leasing and nearly \$30 million sale of a Chicago office building.
- A \$43.5 million sale of a nine-property industrial portfolio near Cleveland.
- A \$164 million purchase of a seven-property multi-family apartment portfolio near Tampa.
- The IRC Section 1031 like-kind exchange structuring for the sale of \$500 million of franchised fast food locations nationwide.

Select representations in leasing deals for Jeff include:

- A landlord leasing 150,000 square feet of office space to a publicly traded fintech company for its new headquarters in a mixed-use/adaptive reuse development in Milwaukee.
- A landlord leasing 30,000 square feet of retail space to a publicly traded retailer for its new location in a mixed-use/adaptive reuse development in Milwaukee.
- A landlord leasing space to a national cannabis consumer packaged goods company and retailer for its North American headquarters in Chicago.
- A landlord leasing space to a health care system for its new headquarters in a mixed-use/adaptive reuse development in Milwaukee.
- A landlord extending the lease for the Chicago retail space of a high-end European furniture company's showroom.
- A landlord in a lease to double a financial services company's footprint in its existing building in Chicago.
- A tenant in an office lease deal for two full floors of space in a newly constructed building in Denver's Bellevue Station, the single largest new lease in the City of Denver since the COVID-19 pandemic started in 2020.

Select corporate work matters for Jeff include:

- Advising on tax, corporate and real estate structuring matters for a multi-family residential developer's project located in an opportunity zone across the street from the Tulsa Driller baseball's ONEOK field.
- Serving as a legal due diligence team leader for a \$330 million joint venture owner of shopping centers and retail stores.

Further, Jeff assists clients in the cannabis space with real estate development, management, leasing, financing and ownership.

Practices

- Real Estate
- Real Estate Finance
- Cannabis Law
- Real Estate Development
- Acquisitions, Dispositions & Commercial Transactions

Education

- Chicago-Kent College of Law, Illinois Institute of Technology (J.D., 1999)
- University of Illinois Urbana-Champaign (B.A. in English, 1995) Edmund James Scholar

Admissions

- Colorado
- Illinois
- U.S. District Court for the Northern District of Illinois

Experience

- 2024-Present Hall Estill
- 2021-2024 Saul Ewing
- 2016-2021 Hall Estill
- 2002-2016 Levenfeld Pearlstein
- 2001-2002 Schoenberg, Fisher, Newman & Rosenberg
- 1999-2001 Shaheen Novoselsky Staat & Filipowski
- 1997-1999 Syndicated Equities Corporation

Honors & Awards

- Recognized as a Best Lawyer in America for Real Estate Law
- Recognized as a Super Lawyers Rising Star in Illinois for Real Estate (2009 to 2012)

Community & Professional Involvement

- Former Director, Homestead Affordable Development Corporation
- Member, Urban Land Institute
- Member, International Council of Shopping Centers

Foreign Languages

- Hebrew