



# Jeffrey C. Friedman

## Shareholder

Resident in Illinois; licensed to practice in Colorado and Illinois

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Jeffrey C. Friedman is a shareholder in the firm's Real Estate Group, where he advises institutional and entrepreneurial clients on a wide range of commercial real estate matters. His practice focuses on acquisitions and dispositions, debt and equity financing, leasing, development, and distressed property situations.

Jeff also has experience in joint ventures and corporate transactions related to real estate, and regularly serves as local Colorado counsel for out-of-state investors. Known for his hands-on approach and dedication, Jeff partners closely with clients to navigate complex challenges to achieve their goals.

In addition to his legal practice, Jeff serves on the firm's Shareholder Selection Committee and Technology Committee, contributing to strategic growth and innovation.

#### Representative Experience:

- Advised on the acquisition of a historic downtown Chicago office tower sitting on air rights, which was the first air rights ownership structure of its kind in the U.S.
- Advised on the \$344M sale of a Helmut Jahn-designed downtown Chicago office tower.
- Structured a 1031 like kind exchange for the collective sale of \$250M of real property throughout the U.S. occupied by a nationwide fast food franchise.
- Led leasing deals for fintech, healthcare, cannabis, and retail headquarters in major mixed-use developments throughout the U.S.
- Guided a \$164M acquisition of a multi-family portfolio near Tampa.
- Served as legal due diligence lead for a \$330M retail joint venture.

Jeff also supports clients in the cannabis industry with real estate development, leasing, financing, and ownership matters.

## Practices

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### Real Estate

- Acquisitions, Dispositions & Commercial Transactions
- Real Estate Development
- Real Estate Finance

### Cannabis Law

### Data Centers

## Education

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- Chicago-Kent College of Law, Illinois Institute of Technology (J.D., 1999)
- University of Illinois Urbana-Champaign (B.A. in English, 1995) Edmund James Scholar

## Admissions

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- Colorado

- Illinois
- U.S. District Court for the Northern District of Illinois

## Experience

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- 2024-Present Hall Estill
- 2021-2024 Saul Ewing
- 2016-2021 Hall Estill
- 2002-2016 Levenfeld Pearlstein
- 2001-2002 Schoenberg, Fisher, Newman & Rosenberg
- 1999-2001 Shaheen Novoselsky Staat & Filipowski
- 1997-1999 Syndicated Equities Corporation

## Honors & Awards

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- Recognized as a Best Lawyer in America for Real Estate Law
- Recognized as a Super Lawyers Rising Star in Illinois for Real Estate (2009 to 2012)

## Community & Professional Involvement

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- Former Director, Homestead Affordable Development Corporation
- Member, Urban Land Institute
- Member, International Council of Shopping Centers

## Foreign Languages

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- Hebrew